# **Contents**

Introduction		i
Executive Summary		ii
Contents		1
Market Overview		3
	Peak Rents	5
	Vacant or Available Space	6
	Companies that went into administration	/
League Tables		16
	Top 100 Retail Park Rents	18
	Top 100 Retail Parks	20
	Top 100 Retail Warehouse Clusters	22
	Top 20 Retail & Leisure Parks	25
	Top 20 Shopping Parks	25
	Top 50 Leisure Schemes	27
	Top 20 Investment Managers - Retail Parks	28
	Regional Investment Managers - Retail Parks	32
	Top 20 Direct Property Owners - Retail Parks	33
	Top 20 Investment Managers - Retail Warehousing	34
	Regional Investment Managers - Retail Warehousing	38
	Top 20 Direct Property Owners - Retail Warehousing	39
	Top 40 Letting Agents - Retail Warehousing	40
	Regional Letting Agents - Retail Warehousing	42
	Top 30 Letting Agents - Retail Parks	43
	Top 20 Managing Agents - Retail Warehousing	44
	Regional Managing Agents - Retail Warehousing	46
	Top 20 Managing Agents - Retail Parks	47
	Leading Retail and Leisure Occupiers	48
	Top 10 Fastest Decreasing Tenants - Retail Parks	49
	Top 10 Fastest Growing Tenants - Retail Parks	50
	Top 50 Retail Park Tenants	51
	Top 20 Retail Park Tenants	54
	Regional Tenants - Retail Parks	57
Development Pipeline		58
Regional Analysis		68
	East Anglia	68
	East Midlands	80
	North	96
	Northern Ireland	110
	North West	122
	Scotland	148
	South East	170
	South West	226
	Wales	246
	West Midlands	262
	Yorkshire & Humberside	282
Index		302
	Alphabetical listing of schemes included	303
	Town order listing of schemes included	317
Appendices		330
	Other names used for schemes within this review	331
	Glossary of terms	334
	Colophon	336



# Glossary of terms used

The following terms and definitions have been used throughout this review, although individual interpretation of some terms on questionnaires returned by owners, managers, letting agents and others may lead to minor differences.

#### **Anchor stores**

Major units that 'anchor' a scheme.

### **Comparison Goods**

Goods where shoppers tend to go from one shop to another comparing the product offer and price before making a purchase. Amongst others, this principally includes clothing, footwear and electrical goods.

## Convenience Goods

Goods where shoppers tend to make regular purchases from the same shop or group of shops for the sake of convenience. Amongst others, this principally includes food and drink.

# **Factory Outlet Centre**

This is defined as a scheme where the majority of retail outlets sell merchandise at a substantial discount to the recommended retail price.

### GIA

Gross internal retail area of units within a scheme, normally based on the area for which tenants pay rent.

## **High Street Unit**

The GIA of these units is generally less than 10,000 sq. ft. and they are similar to units found in traditional town centres, often populated by comparison goods retailers.

### Leisure

Uses within classes A3, A4, A5, C1, D1 or D2 of the Use Classes Order.

## Leisure Park

This is defined as a scheme with at least 30,000 sq. ft. GIA, mainly comprised of high ceiling, large space, leisure occupiers and, usually but not always, dedicated car parking. They are usually located on the edge of towns or out of town, open to the elements, and are anchored by a cinema or other large space leisure occupiers.

### Leisure Scheme

This is defined as a scheme with at least 30,000 sq. ft. GIA, mainly comprised of leisure occupiers not classified as a Leisure Park.

## Letting agents

Details of the letting agents acting on behalf of the scheme owners.

### Location

Details of Town and, where necessary, suburb or locality.

# **Nearby foodstores**

Supermarkets or foodstores found on the scheme or within a reasonable walking distance of the scheme.

## Open A1

No restrictions on the type of goods that can be sold.

# Open A1 Non Food

No restrictions on the type of goods that can be sold other than the sale of food & drink.

# Other nearby developments

Other schemes, Retail Warehousing developments or individual Retail Warehouse Units within a reasonable walking distance of the scheme. Only Retail Parks, Shopping Parks, Retail and Leisure Parks, Leisure Parks, Leisure Schemes and Retail Warehousing developments are featured in detail in this review.

### **Owners / Investment Managers**

Details of the owners and / or investment managers of the scheme. Where there is more than one owner or investment manager (For example, when different units are under separate ownership), all those known are shown. For schemes in the pipeline, details of developers are also included.

### **Peak Rent**

Highest achieved headline rent per sq. ft. of non-leisure units with a minimum GIA of 4,000 sq. ft. This figure will not reflect any premiums, capital contributions or incentives.

# Planning Permission

A general indication of the overall planning consent for a scheme, although there may be certain exceptions for specific units within the scheme.

## **Planning Status**

A general indication of the current status for a scheme. This is shown as "Consented" if the scheme has outline or detailed approval or left blank if an application has been made or is proposed.

# **Proposed Occupiers**

Retailers or types of tenant expected to occupy units on a scheme, including pre-lets.

# Region

Government defined standard regions.

### Restricted

Restrictions apply to the type of goods that can be sold.

## Retail Park

This is defined as a scheme with at least 30,000 sq. ft. GIA, solely comprised of retail warehouse units. They have a minority of units occupied by traditional high street comparison goods retailers.

## Retail and Leisure Park

This is defined as a scheme with at least 30,000 sq. ft. GIA, mainly comprised of retail warehouse units with a considerable proportion of leisure occupiers.

### **Retail Warehouse Cluster**

This is defined as a contiguous area of retail and, possibly, leisure development comprising one or more schemes or Retail Warehousing developments. This includes retail warehouse units and small retail warehouse developments not shown elsewhere in this review. Where there are significant gaps between nearby schemes or Retail Warehousing developments they are considered to be part of separate clusters.

# Retail Warehousing development

This is defined as a development or single unit with at least 50,000 sq. ft. GIA, solely comprised of retail warehouse units. Over 1,700 single retail warehouse units or smaller developments are excluded from this review.

## Retail Warehouse Unit

The GIA of these high ceiling units generally exceeds 10,000 sq. ft. and they are typically found in Retail Parks, populated by DIY, Electrical or Furniture retailers.

# Scheme

Three or more purpose-built retail and / or leisure units, usually built and let as an entity. Where extensions are considered to be linked directly to an existing scheme and under common ownership, then these have been considered to be part of that scheme.

## Scheme Type

Whether the scheme is a Leisure Park, Leisure Scheme, Retail and Leisure Park, Retail Park, Retail Warehousing development, Shopping and Leisure Centre or a Shopping Park.

### **Shopping and Leisure Centre**

This is defined as a scheme with at least 50,000 sq. ft. GIA, including a pedestrianised area and, usually but not always, enclosed with dedicated car parking with a considerable proportion of leisure occupiers.

# **Shopping Centre**

This is defined as a scheme with at least 50,000 sq. ft. GIA, including a pedestrianised area and, usually but not always, dedicated car parking.

## **Shopping Park**

This is defined as a scheme with at least 30,000 sq. ft. GIA, principally comprising retail warehouse units, but may include high street units and, usually but not always, dedicated car parking.

Traditional high street comparison goods retailers occupy the majority of units.

### Tenants

Retailers occupying units on a scheme, including sub-lets, vacant and newly built or proposed units.

### Year Open

Year the scheme is currently scheduled to open, although this may change according to demand.